

Industrial Distribution Advisory Council Minutes
February 22, 2022 5:00 PM - 6:PM
Holiday Inn, Kearney, NE (Zoom Meeting ID: 921 0293 9293)

Program Partner Council Members: Cameron McCarthy; Alex Losen; Cory Hendrickson; Amy Venezia; Kelly Richards; Ed Ketcham; Eli Crittenden; Brian Rote; Brett Douglas; Kevin Hunt

Non-Program Partner Council Members: Val Burns; Mike Fink

UNK Faculty/Staff Representatives: James Vaux; Mitch Peters; Alejandro Cahis; Kathy Benne
UNK Student Representatives; David Reazola; Jaxon Worley

Brian Rote called the meeting to order at 4:00pm

1. Attendees introduced themselves.
2. Fall 2021 Minutes were reviewed and approved.
3. Discussion ensued on nominations/Election for ID Advisory Council Chairperson.
Motion was made and seconded to approve Ed Ketcham w/Riekes as the next Advisory Council Chairperson.
4. UNK ID Curriculum Updates
 - a. Alejandro Cahis went over the new curriculum and updates.
 - i. ITEC 110 will no longer be offered. This will allow the ID students to take more credit hours in the ID classes.
 - ii. Accounting 240 is an accounting the ID majors take - it's more of a managerial accounting class and will no longer be offered. Students will be taking Accounting 250 which is a regular accounting class. How does the advisory council feel about removing the accounting pre-requisite and having the ID program create their own "Operations Management" course and incorporate some of the accounting materials?
 - iii. The AC was in favor of this happening. They asked if it could be developed in a way that other majors could take? e fee the ID majors need more of an applied managerial class and are thinking of creating our own class. What does the advisory.
5. IDO Report
 - a. David Reazola discussed new events the students are hosting.
 1. Golf tournament
 2. Blood drive.
 3. Basketball tournament.
6. Recruitment Efforts
 - a. Jaxon Worley presented different recruiting events. They are keeping in contact with undecided students. Visiting high schools.
 - b. Hosting an ID Info night for any students who want to learn what ID is. He asked if any Advisory Council members would like to partake in Info night, to please contact him.
7. Sales Competition Update
 - a. Alejandro Cahis talked about the Sales Competition.
 - b. Council Feedback – said some students didn't seem they read any information given to

them. Some seemed unprepared and nervous. Tell the students to come up with a creative solution. It's all "made up" so they can come up with anything.

- c. AC suggested that students should only proceed to the second round if they seem prepared. Maybe have the same actors for all and have a "pre-meeting" on judging criteria. Some judges seemed to be overly critical.

8. Adjournment

Meeting adjourned at 5:45pm .